## **SM** KOREA LINE

#### **KOREA LINE CORPORATION**



# SM KOREA LINE Disclaimer

The financial information contained herein has been duly made subject to K-IFRS.

The information contained in this material is for general purpose on matters of interest only, and it is strictly prohibited to use, distribute and/or copy all or any parts of the material without the prior consent of KOREA LINE CORPORATION.

The forecast includes, but is not limited to, projections and figures contained herein and is purely based on KOREA LINE CORPORATION's current market forecast and its own analysis of business surroundings.

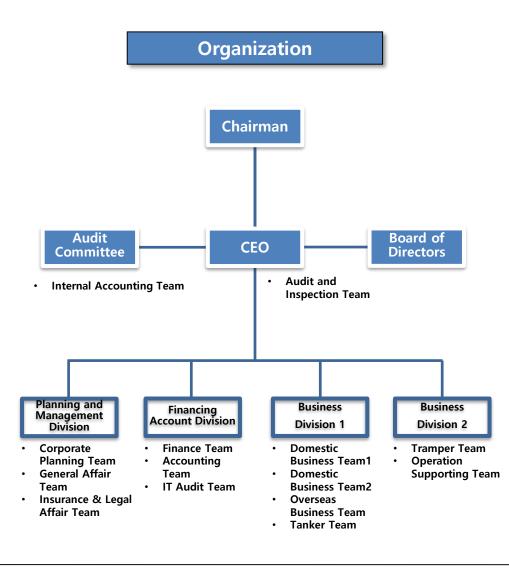
While we have made every attempt to ensure that the information contained herein has been obtained from reliable sources, KOREA LINE CORPORATION is not responsible for any errors or omissions, or for the results obtained from the use of the information contained herein.

<b>SM</b> KOREA LINE-	Contents	
1	COMPANY STATUS	<ol> <li>Corporate Profile</li> <li>History</li> <li>Shareholders</li> <li>Owned Fleet List</li> </ol>
2	MANAGEMENT STATUS	<ol> <li>Business Segment</li> <li>Dedicated Carrier Service Segment</li> <li>Business Performance</li> <li>Major Financial Ratio</li> <li>Financial Statement Summary</li> <li>FY 2021 Market Forecast and Strategies</li> </ol>
3	Appendix	<ol> <li>Dedicated Carrier Service Routes</li> <li>Status of the fleet</li> <li>Vessels to be delivered</li> </ol>

1-1) Corporate Profile

## SM KOREA LINE

Overview					
Address		SM R&D Center #78 Magok Jungang8-ro, Gangseo-Gu, Seoul 07803, Republic of Korea (Tel) +82-2-3701-0114 (Fax) +82-2-733-1610			
Founded		12th Dec. 1968			
Services	KLC	Dedicated Carrier Service (Drybulk) Tramper (Drybulk) Tanker Business (Crude Oil & Product Oil)			
KLC LNG		Dedicated Carrier Service (LNG) Bunkering (LNG)			
*Assets		KRW 2,279.8bn (as of 30 June 2021) ※ Korea Line LNG : KRW 761.8bn			
*Sales		KRW 216.4bn (as of 30 June 2021) ※ Korea Line LNG : KRW 77.4bn			
Owned	KLC	34 Vessels / Total : 5,195,352 DWT (26 Bulkers, 3 Tankers, 4 VLCCs 1 PCTC)			
Fleet	KLC LNG	12 LNG Carriers / Total : 806,887 DWT			
*Sales Distributio	on	Dedicated Carrier Service 90%, Tramper Service 9%, Etc 1%			



\* According to Non-Consolidated Financial Statements under K-IFRS

# **SM** KOREA LINE 1 – 2) History

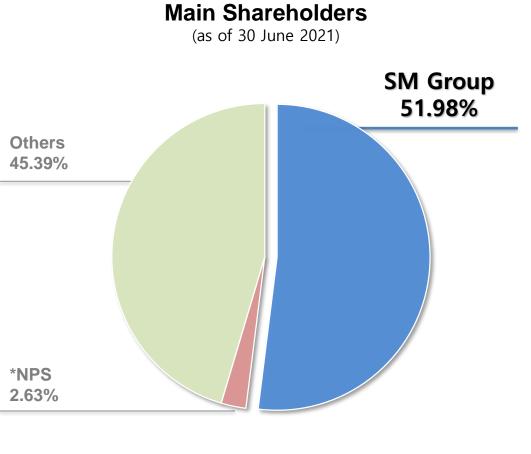
- 1968 Established KOREA LINE CORPORATION
- 1976 Initiated dedicated carrier service in Korea with commencement of POSCO COA
- 1992 Listed on the Korea Stock Exchange
- 1994 Commenced dedicated carrier services for KEPCO
- 2000 Commenced dedicated carrier services for KOGAS
- 2010 Commenced dedicated carrier services for HYUNDAI GLOVIS
- 2013 Joined SM Group

- 2016 Incorporated KOREA SHIPPING CORPORATION Commenced dedicated carrier services for SNNC
- 2019 Signed long-term time contract with SHELL Commenced CVC for S-OIL, GS CALTEX
- 2020 Korea Line LNG launched by spin-off

K. ASTER

- **Commenced dedicated carrier services for VALE**
- Signed long-term time contract with SHELL 2021 \*Signed long-term time contract with LNG bunkering supplier in Asia Capital increase by issuing new stocks(KRW 186.5 bn)

**SM** KOREA LINE 1 – 3 ) Shareholders



SM Group				
Name	SM			
Group CEO	Woo Oh Hyun			
Foundation	8th Jan. 1988			
Main Business	Shipping industry, Manufacturing, Construction, Media · Service, Leisure			
	<ol> <li>Shipping industry : KLC, KSC, SM LINE, etc</li> <li>Manufacturing : TK Chemical, BEXEL,</li> </ol>			
	Namsun Aluminum, etc			
Main Affiliates	3) Construction : Keangnam enterprises,			
	Woobang, etc			
	4) Media · Service : SM Hiplus, etc			
	5) Leisure : Hotel Tops10, Oxfield			
Homepage	www.smgroup.co.kr			

## 1-4) Owned Fleet List

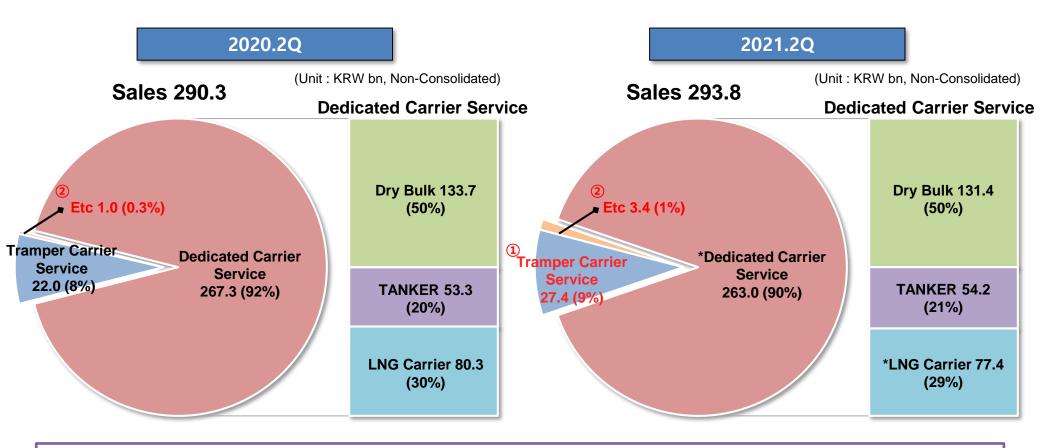
## **SM** KOREA LINE-

10101 . 4	• Total : 46 vessels, 6,002,239 DWT (KLC 34 vessels, 5,195,352 DWT / KLC LNG 12 vessels, 806,887 DWT) (as of 30 June 2021)											
Cat	egories	VESSEL NAME	BUILT	D١	WT	Cat	egorie	s	VESSEL NAME	BUILT	D١	VT
		SM PUMA	2016	206,938					SM OSPREY	2017	50,035	150,428
		SM DRAGON	2016	206,938		TANKER	PR	ODUCT	SM FALCON	2017	50,017	
	POSCO	SM LION	2016	206,938					SM NAVIGATOR	2008	50,376	
	POSCO (ORE, COAL)	SM TIGER	2015	180,784	1,362,153				SM HARMONY1	2020	80,895	
	(0112) 00112)	K. DAPHNE	2009	180,786					ZAMPA BLUE	2011	178,459	
		K. ASTER	2009	207,942					GLOBAL BRAVE	2010	57,317	
		WHITE ROSE	2006	171,827		TRAMPER	DR	Y BULK	GLOBAL FRONTIER	2010	57,295	659,798
		SM HARMONY2	2020	80,895					GLOBAL GENESIS	2010	57,338	
	KEDGO	ROSEMARY	2010	179,742					GLOBAL HOPE	2010	57,295	
	KEPCO (COAL)	SM CHALLENGER	2010	93,273	702,491			OKRA	1999	171,199		
		SM VISION	2008	176,838					10 Vessels		810,226	
DEDICATED		ADONIS	2006	171,743		Cott				DUUT	D١	
CARRIERS	GLOVIS	LAVENDER	2010	179,874	193,182	Cate	egories	5	VESSEL NAME	BUILT		VI
	(COAL, PCTC)	<b>K.ASIAN BEAUTY</b>	1994	13,308	155,102			-	SM JEJU LNG2	2020	5,858	
	SNNC	SM EMERALD	2016	63,800	127,600			-	SM JEJU LNG1	2019	5,858	
	(NICKEL)	SM DIAMOND	2016	63,800	127,000			-	SM EAGLE	2017 2017	97,975	
	VALE	SM GEMINI2	2020	324,972	649,944			-	SM SEAHAWK K. JASMINE	2017	98,064 73,500	
	(ORE)	SM GEMINI1	2020	324,972	049,944			-	K. MUGUNGHWA	2008	87,441	
	GS DEP	SM DONGHAE2	2002	72,790	148,848	Korea Line	LNG	LNG	K. ACACIA	2000	75,768	806,887
	(COAL)	SM DONGHAE	2001	76,058	140,040			-	K. FREESIA	2000	75,768	
	S-OIL SM WHITEW	SM WHITEWHALE2	2019	300,758	601 516			-	*H. GREENPIA	1996	71,684	
	(OIL)	SM WHITEWHALE1	2019	300,758	601,516			ŀ	*HL PYEONGTAEK	1995	71,041	
	GS CALTEX	SM VENUS2	2020	299,696	500 202				*H. UTOPIA	1994	71,909	
	(OIL)	SM VENUS1	2019	299,696	599,392				*YK. SOVEREIGN	1994	72,021	
	24 Vessels											

\* 4 Consortium Vessels (Share%)

2-1) Business Segment

### **SM** KOREA LINE



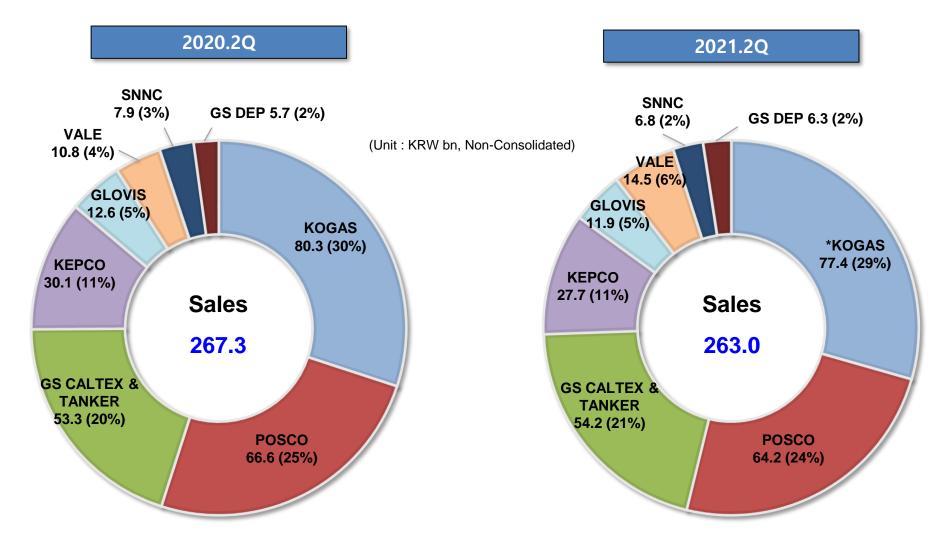
① Increase in sales due to the deployment of two new vessels and strong bulk shipping market condition.

(The Baltic Dry Index(BDI): 1,400 points (2021.1.1) → 3,383 points (2021.6.30))

② Sales from real estate rental business, etc.

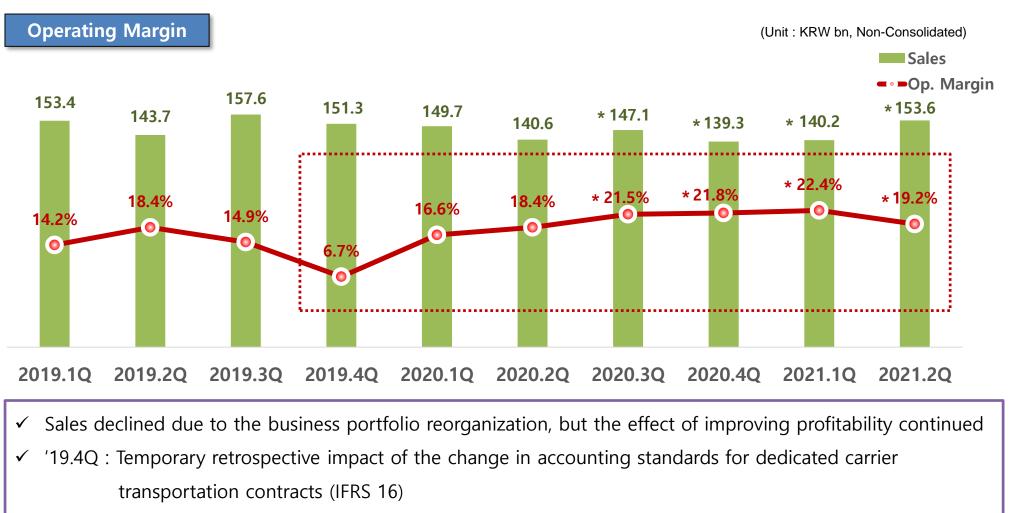
2 – 2) Dedicated Carrier Service Segment

### **SM** KOREA LINE



## 2-3) Business Performance

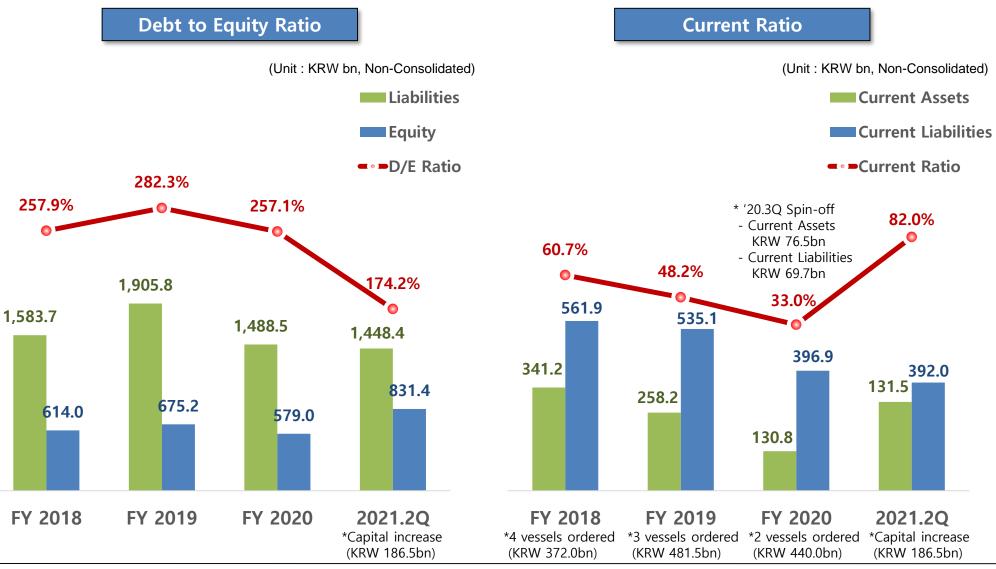
## SM KOREA LINE-



 $\checkmark$  '21.1Q : Temporary decrease in operating margin due to the ship dry dock repair

## 2 – 4) Major Financial Ratio

### **SM** KOREA LINE



## 2 – 5 ) Financial Statement Summary

### **SM** KOREA LINE-

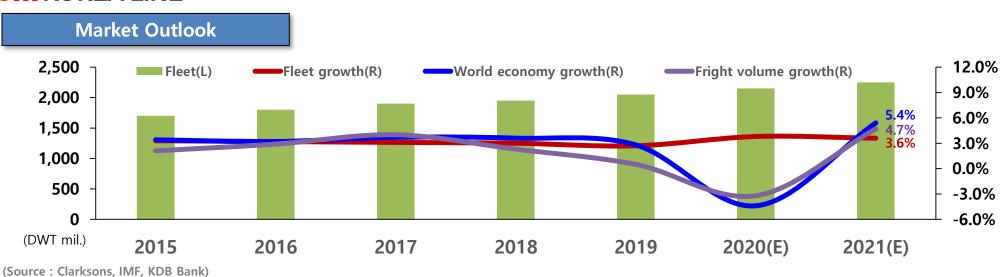
#### **KLC Financial Statement**

(Unit : KRW mil., Non-Consolidated)

	2021.2Q	2020.2Q	2020	2019
Sales	216,449 (77,418)	290,265	500,046 (76,607)	605,936
Operating Profit	48,196 (12,754)	50,670	95,696 (17,027)	81,887
Net Profit	41,725 (9,186)	-12,867	-41,871 (9,152)	46,486
	2021.2Q	2020.2Q	2020	2019
Assets	2,279,765 (761,834)	2,910,237	2,067,514 (673,035)	2,580,992
Liabilities	1,448,423 (614,162)	2,231,797	1,488,472 (539,795)	1,905,789
Equity	831,342 (147,672)	678,440	579,042 (133,240)	675,203
Issued Capital	159,589 (100,000)	122,136	122,136 (100,000)	122,132
Equity/Assets (%)	36% (19%)	23%	28% (20%)	26%

## 2-6) FY 2021 Market Forecast and Strategies

### **SM** KOREA LINE

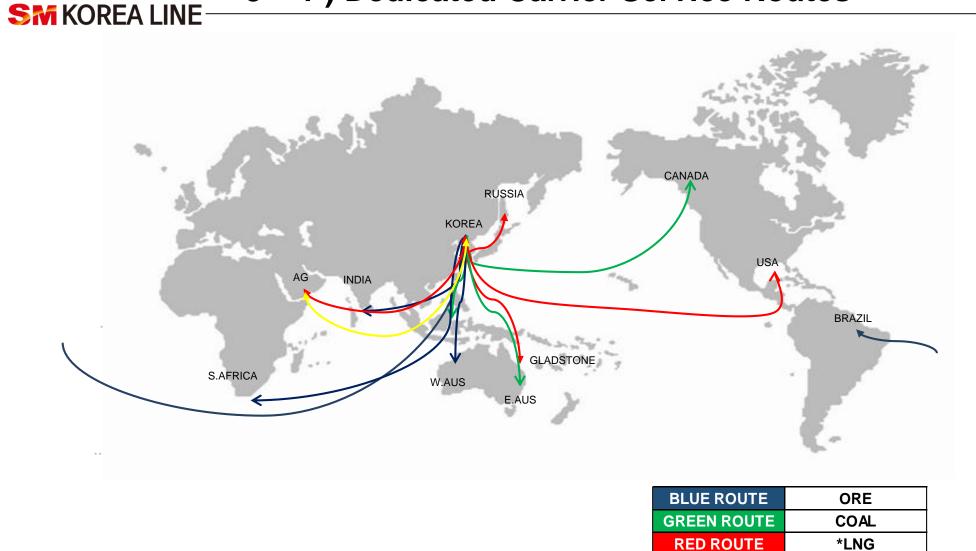


- ✓ In 2021, Hopes for the economic recovery by stimulus packages and a return to normal after the pandemic (Resuming economic activities and expanding consumption of raw materials in China)
- ✓ Dry Bulk: Improved market conditions due to a demand rebound
- ✓ Tanker: Expected recovery due to increased demand for crude oil and product oil and increased fleet supply

#### Strategies

- ✓ Strengthen the financial structure stability by paying off borrowings
- ✓ Secure the cost-competitiveness: Cost reduction through competitive ship refinancing
- ✓ Loss protection
  - : Improving ship safety management and winning an appellate trial for an assigned claim for payments

## 3 – 1) Dedicated Carrier Service Routes



OIL

**YELLOW ROUTE** 

### $\Box$ POSCO



SM TIGER(2015)



K.ASTER(2009)

• 7 Vessels /	1,362,153 DWT
---------------	---------------

VESSEL NAME	CARGO	DWT	BUILT
SM PUMA	ORE / COAL	206,938	2016
SM DRAGON	ORE / COAL	206,938	2016
SM LION	ORE / COAL	206,938	2016
SM TIGER	ORE / COAL	180,784	2015
K. DAPHNE	ORE / COAL	180,786	2009
K. ASTER	ORE / COAL	207,942	2009
WHITE ROSE	ORE / COAL	171,827	2006

### □ KEPCO



ROSEMARY(2010)

#### • 5 Vessels / 702,491 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM HARMONY2	COAL	80,895	2020
ROSEMARY	COAL	179,742	2010
SM CHALLENGER	COAL	93,273	2010
SM VISION	COAL	176,838	2008
ADONIS	COAL	171,743	2006

#### □ HYUNDAI GLOVIS



• 2 Vessles / 193,182 DWT

VESSEL NAME	CARGO	DWT	BUILT
LAVENDER	ORE / COAL	179,874	2010
K.ASIAN BEAUTY	CAR / TRUCK	4,300 / CEU	1994

LAVENDER(2010)

### $\Box$ SNNC



SM EMERALD (2016)

#### • 2 Vessels / 127,600 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM EMERALD	NICKEL	63,800	2016
SM DIAMOND	NICKEL	63,800	2016

#### $\Box$ GS DEP



SM DONGHAE (2001)

#### • 2 Vessels / 148,848 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM DONGHAE2	COAL	72,790	2002
SM DONGHAE	COAL	76,058	2001

### $\Box$ GS CALTEX



SM VENUS1(2019)

#### • 2 Vessels / 599,392 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM VENUS2	OIL	299,696	2020
SM VENUS1	OIL	299,696	2019

#### $\Box$ S-OIL



SM WHITEWHALE2(2019)

#### • 2 Vessels / 601,516 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM WHITEWHALE2	OIL	300,758	2019
SM WHITEWHALE1	OIL	300,758	2019

#### $\Box$ Vale



SM GEMINI1( 2020)

#### • 2 Vessels / 649,944 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM GEMINI2	ORE	324,972	2020
SM GEMINI1	ORE	324,972	2020

#### □ Tanker



• 3 Vessels / 150,428 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM OSPREY	PRODUCT	50,035	2017
SM FALCON	PRODUCT	50,017	2017
SM NAVIGATOR	PRODUCT	50,376	2008

SM OSPREY(2017)

# **SM** KOREA LINE **3 – 2 ) KLC Tramper Carriers**

### □ DRY BULK



SM HARMONY1(2020)



GLOBAL FRONTIER(2010)

• 7 Vessels / 659,798 DWT

VESSEL NAME	CARGO	DWT	BUILT
SM HARMONY1	COAL	80,895	2020
ZAMPA BLUE	COAL	178,459	2011
GLOBAL BRAVE	STEEL	57,317	2010
GLOBAL FRONTIER	SULPHUR	57,295	2010
GLOBAL GENESIS	METCOKE	57,338	2010
GLOBAL HOPE	STEEL	57,295	2010
OKRA	COAL	171,199	1999

## 3 – 2) Korea Line LNG Dedicated Carriers

### $\Box$ KOGAS

**SM** KOREA LINE-



SM JEJU LNG1(2019)



SM EAGLE(2017)

• 12 Vessels / 1,449,142 CBM

VESSEL NAME	CARGO	СВМ	BUILT
SM JEJU LNG2	LNG	7,654	2020
SM JEJU LNG1	LNG	7,654	2019
SM EAGLE	LNG	174,263	2017
SM SEAHAWK	LNG	174,148	2017
K.JASMINE	LNG	145,878	2008
K.MUGUNGWHA	LNG	151,500	2008
K.ACACIA	LNG	138,017	2000
K.FREESIA	LNG	138,015	2000
* H.GREENPIA	LNG	127,137	1996
* HL PYEONGTAEK	LNG	130,636	1995
* H.UTOPIA	LNG	127,102	1994
* YK.SOVEREIGN	LNG	127,138	1994

# **SM** KOREA LINE **3 – 3 ) Vessels to be delivered (Korea Line LNG)**

#### □ Total : 6 vessels, 732,000 CBM

(as of 30 June 2021)

No	Charterer	Туре	СВМ	Delivery	Shipyard
1		*LNG Bunkering Vessel	18,000	'22.1Q	HYUNDAI MIPO DOCKYARD
2	Shell		174,000	'22.3Q	HYUNDAI HEAVY INDUSTRIES
3		Shell LNG Carrier	174,000	'22.4Q	HYUNDAI HEAVY INDUSTRIES
4			174,000	'23.3Q	HYUNDAI HEAVY INDUSTRIES
5			174,000	'23.4Q	HYUNDAI HEAVY INDUSTRIES
6	Charterer in Asia	LNG Bunkering Vessel	18,000	'23.1Q	HYUNDAI MIPO DOCKYARD
	TOTAL		732,000		